



ALLTOP TECHNOLOGY CO., LTD.

Investor Conference

(2010/10/26)



Flexibility . Speed . Quality .Creative

www.otop.com.tw

凡甲科技股份有限公司

ALLTOP TECHNOLOGY



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1. About Alltop

■ Est. : Nov. 06, 1998

■ Invested Capital: NTD\$573M.

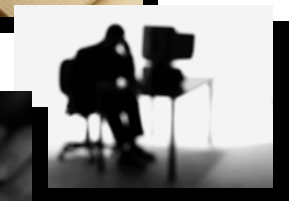
■ Major product :

Customized connectors for several industries,
including: NB PC, Medical, Industrial PC

■ Corporate Philosophy : Flexibility, Speed,
Quality, Innovation

Headquarter: Alltop Technology Co., Ltd.,
Taiwan.

Manufacturing Sites: Dongguan and Suzhou,





1. About Alltop – Operation Site

Alltop Electronics (Suzhou) Ltd. (R&D,
Manufacture, Sale)



Alltop Dongguan Factory
(Sale)



蘇州

東莞

台北



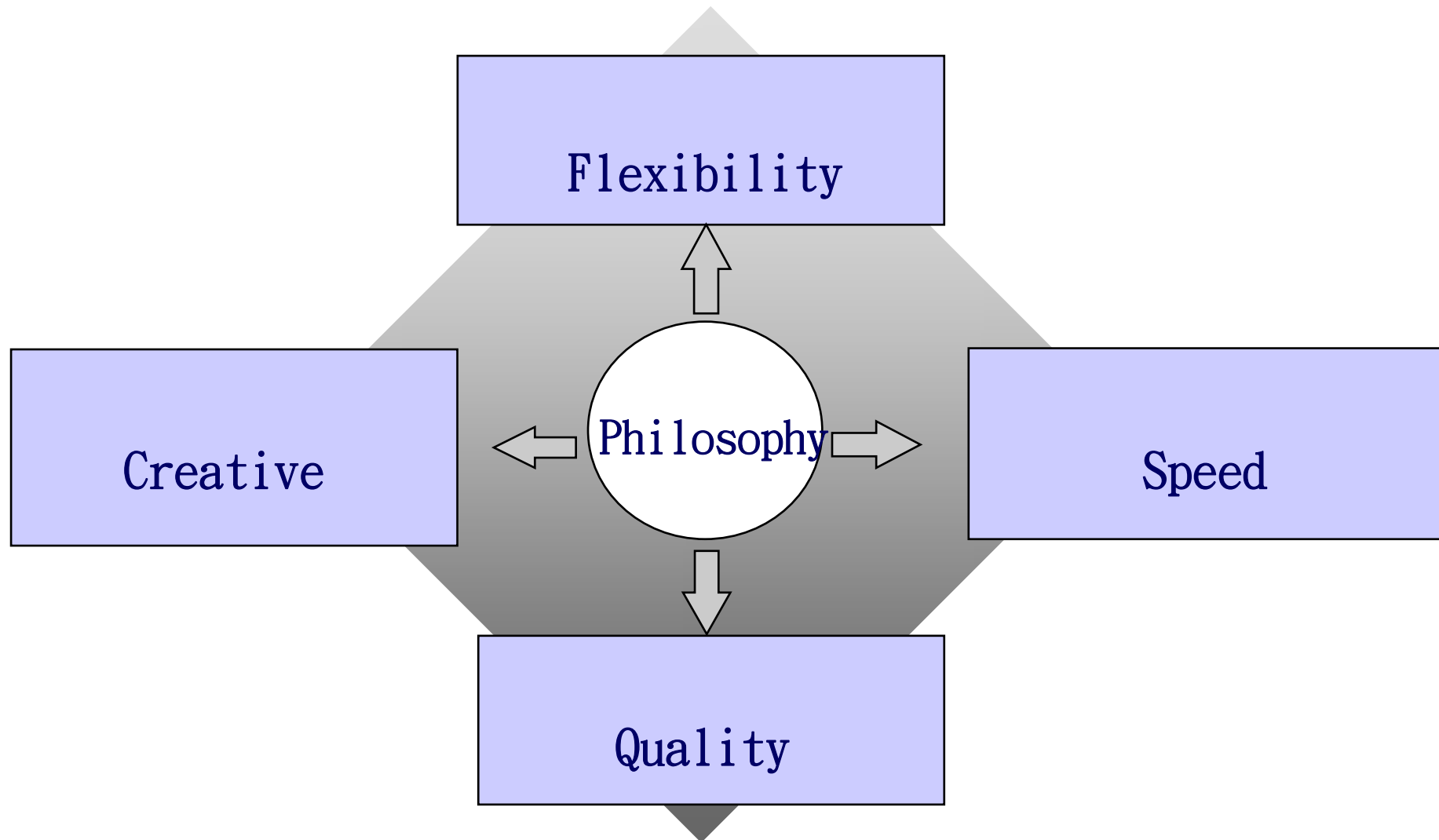
Alltop Headquarter,
Taiwan
(R&D, Sales,
Operational



Control)

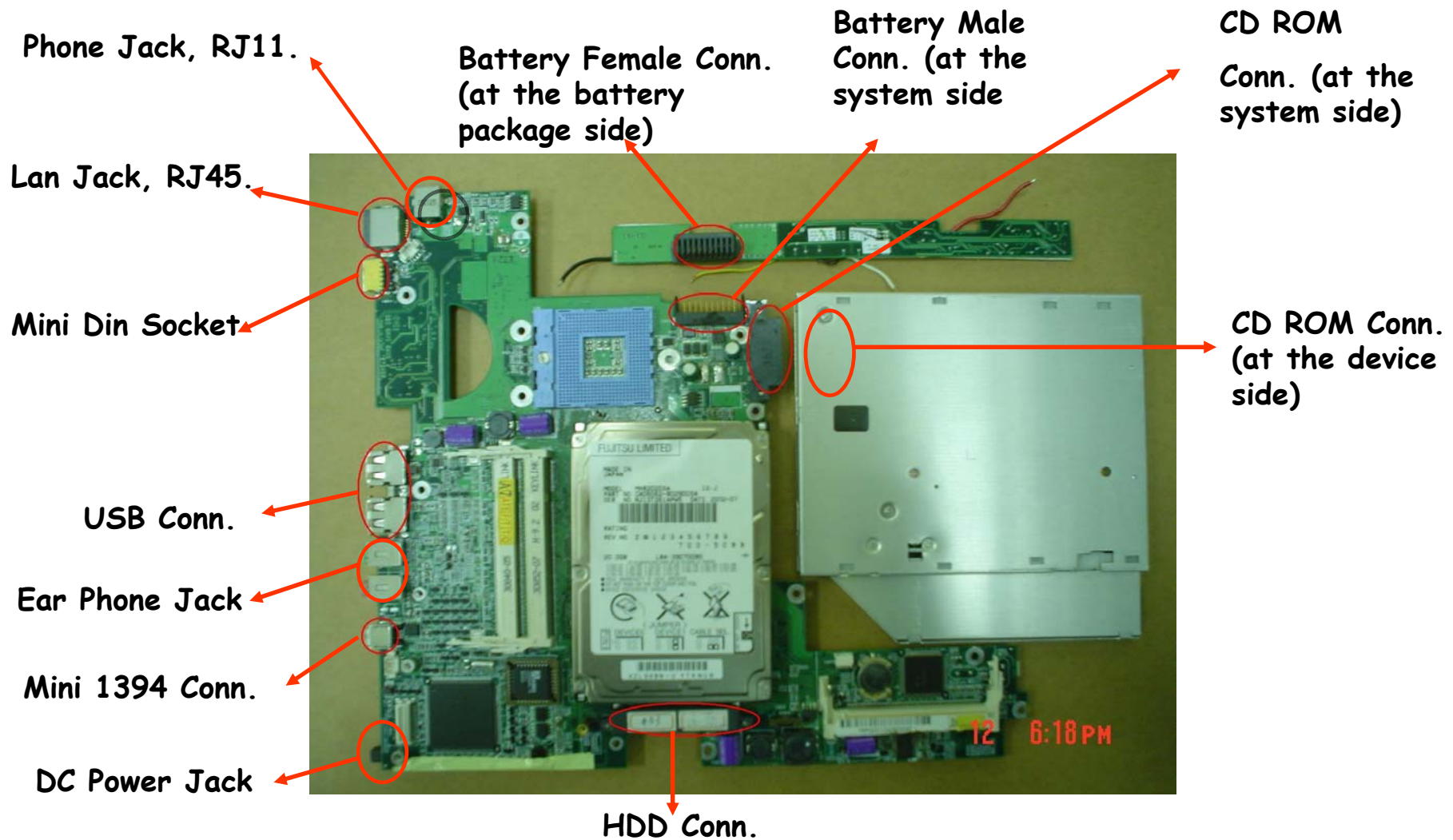


1. About Alltop – Corporate Philosophy



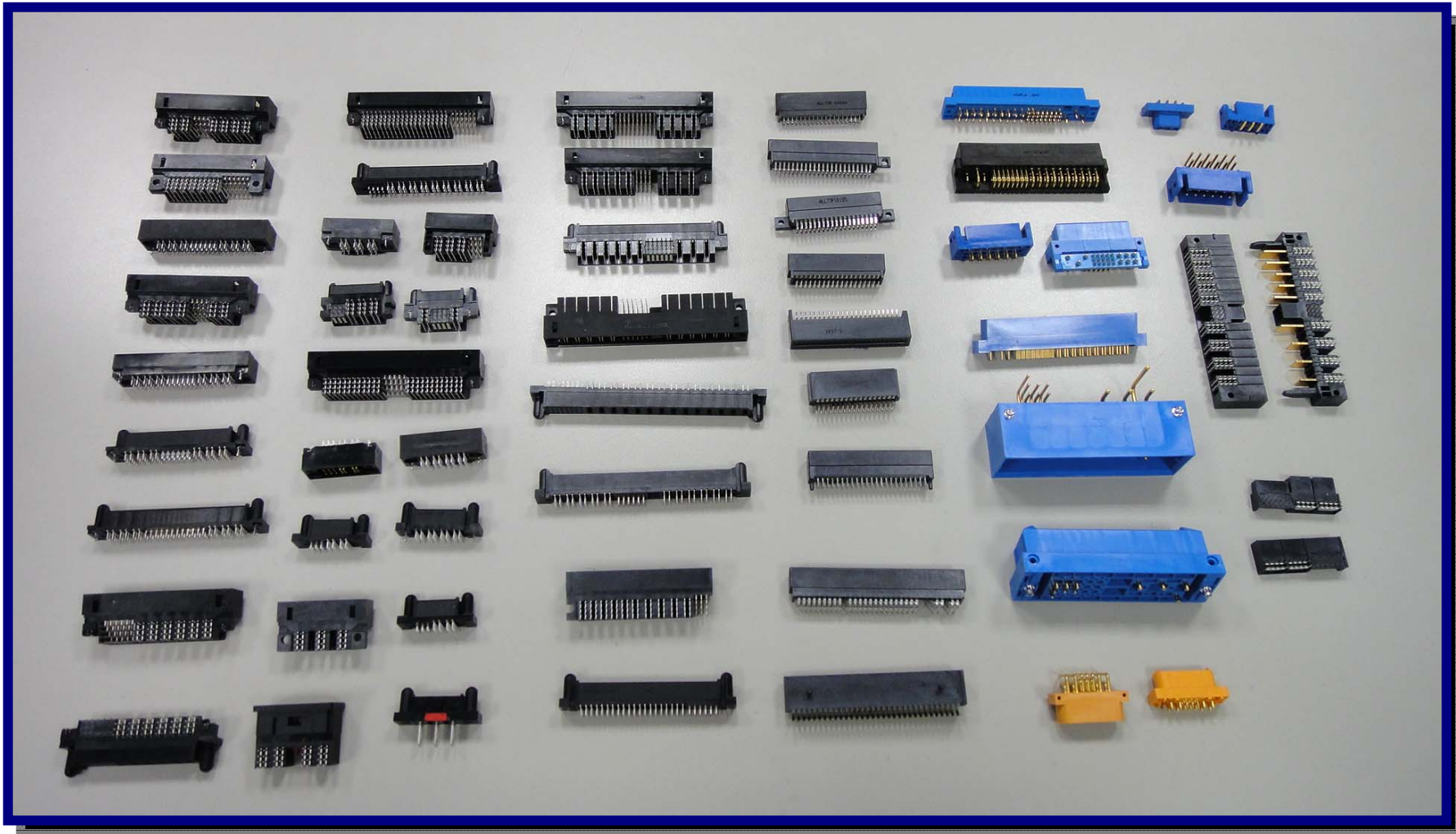


1. About Alltop - NB PC connector





1. About Alltop – Non-NB PC connector





1. About Alltop Customer –NB PC

FUJITSU

SAMSUNG

LG전자

AMOI
touching your future

molex

Tyco Electronics

TCL
创意感动生活
The Creative Life

wistron

ASUS

COMPAL

FLEXTRONICS

MSI 微星科技
MICRO-STAR INTERNATIONAL

CLEVO®

Quanta Computer

Inventec

ELITEGROUP

MITAC

TWIN HEAD

VESTEL

FIC



1. About Alltop Customer – Battery Pack

SANYO

MITSUMI

SONY

Celxpert

SMP

PL PowerLogics

다이요유덴
TAIYO YUDEN **CORPORATION**

STL

SCUD 飞毛腿

Panasonic
ideas for life

GLW GALLOPWIRE



NEXCON
Technology

SEOWON INTECH

LG Chem

SAMSUNG SDI **SAMSUNG**

SDIC 三興電子工業株式会社



1. About Alltop Customer-High Power/Medical

medical use_ blood sugar meters

DELPHI



ApexBio
Taiwan

Infortrend

AVerMedia

万利达 malata

 **中达电通**

 **DELTA**

 **深圳市创智成科技有限公司**
ShenZhen CZC Technology Co., Ltd.

ADVANTECH

 **USI**
Realizing IDEAS Together

 **ADLINK**
TECHNOLOGY INC.

BUFFALO

BRIDGE

billionton
billionton Systems Inc.

Waffer



1. About Alltop Customer -High Power/Medic

金威源



善元



幸康



億泰興



華北科技



研祥智能



七喜





1. About Alltop -High Power/Medical

艾默生（中國：雅達）



寶威（中國：桑達）



肯微（美超微集團）



康舒



安伏



核達中遠通



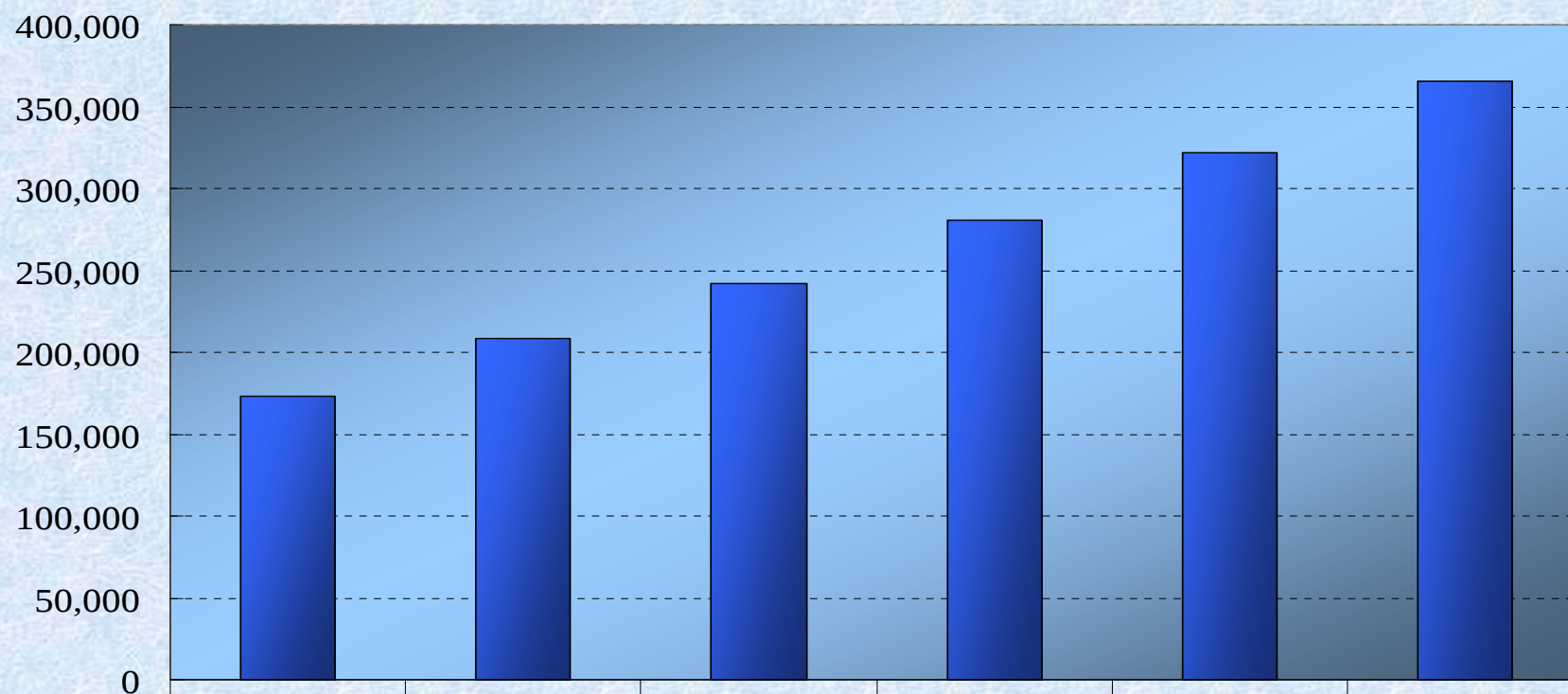


2. Industrial Overview: NB PC

資料來源：DS Quarterly Notebook PC/Mini-note Shipment Report

Units(000s)

■ 全球NB PC市場需求

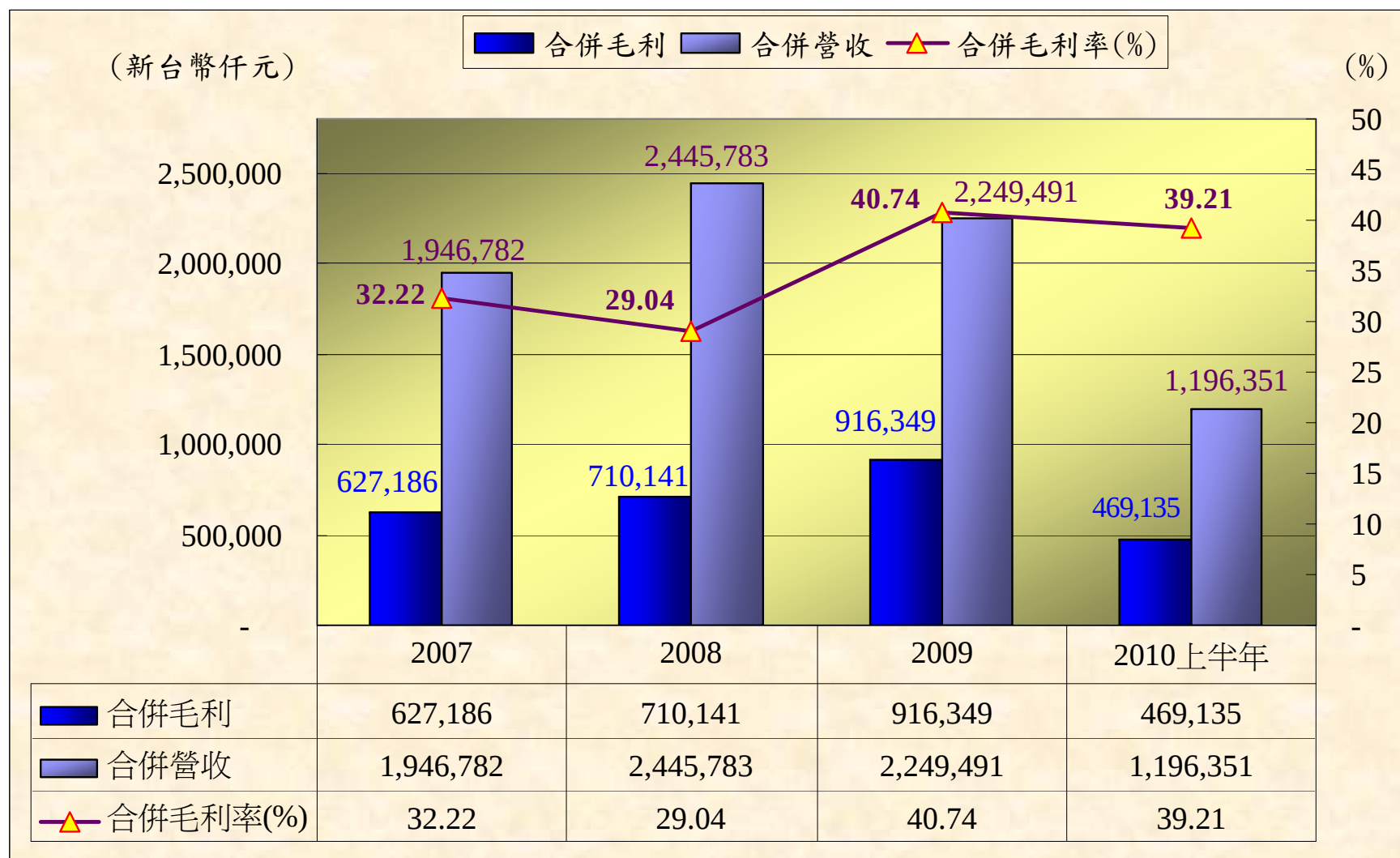


■ 全球NB PC市場需求
年成長率(%)

Year	2010	2011	2012	2013	2014	2015
Global NB PC Market Demand (Units)	172,831	208,100	242,299	280,761	322,255	365,610
Year-on-Year Growth Rate (%)	26.5%	20.4%	16.4%	15.9%	14.8%	13.5%

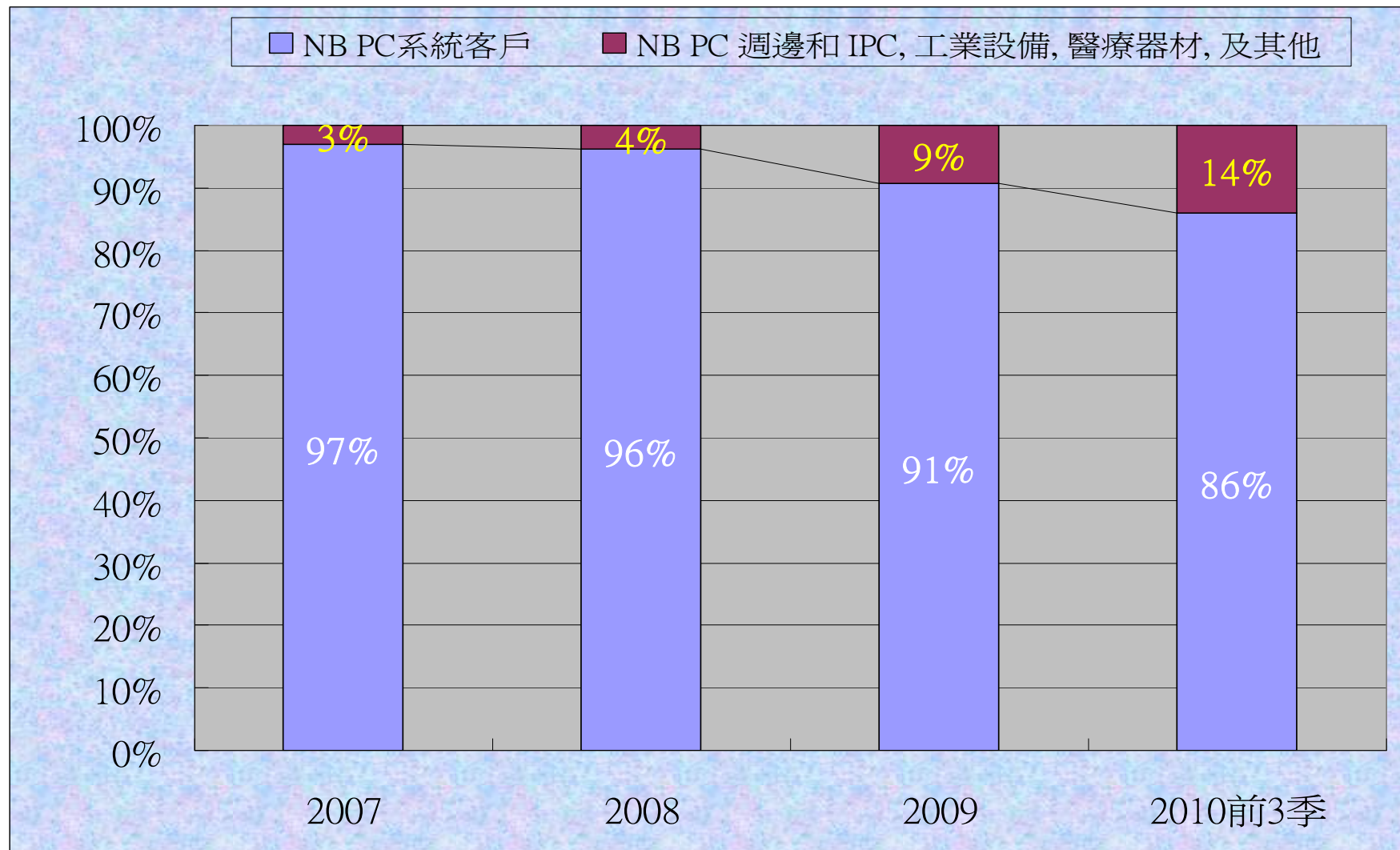


3. Operation Performance – Con'd Rev & Margin





3. Operation Performance – Product Category





4. Operation Trend

- Integrate upstream suppliers
- Raw material monitoring to ensure top quality
- Continuous improvement in assembly process
- Continuous expansion in new market: Industrial PC, Medical.
- High Frequency/High Power connectors development





5. Future Outlook



- New product introduction/New customer revenue growth
- Continuous growth for global NB PC connectors





Vision

Global customers' No. 1 choice
for electrical connectors





Q&A

